



UKINBOUND

THE VOICE OF INBOUND TOURISM

Destination Update and Virtual Fam Trip

Hosted by:



Cairngorms
NATIONAL PARK

Make it Yours

LOCAL SUPPLIER INFORMATION PACK

Local Supplier Profiles and Rate Card

Company:	Blair Castle & Gardens
Lead Contact:	Julia Sim
Email:	bookings@blair-castle.co.uk
Website:	https://blair-castle.co.uk/
Profile:	We pride ourselves on the dedicated service that we offer to group organisers, from enquiry to departure. As the first private home in Scotland to open to the public in 1936, we have a wealth of experience welcoming individuals and larger groups through our doors. All groups will receive an introduction to the castle's history by one of our guides on arrival and then explore the castle at their own pace. We recommend that you allocate at least 90 minutes for a visit to Blair Castle. Private guides can be arranged at a cost of £70 per guide and must be booked in advance.
Rates: (Minimum group size x 12)	<p>Summer 2021 - Castle & Gardens/Gardens Only Adult: £12.50/ £6.50 Child: £8.00/ £4.00 Student/Senior: £12.50/£6.50</p> <p>Winter 2021 - Castle & Gardens/Garden Only Adult £ 8.50/ FREE Child £5.50/ FREE Student/Senior £8.50/FREE</p> <p>Summer 2022 - Castle & Gardens/Gardens Only Adult £13.25/ £8.50 Child £8.50/ £4.00 Student/Senior £13.25/£8.50</p>

Company:	Spud the Piper
Lead Contact:	Spud aka Calum
Email:	info@spudthepiper.com
Website:	www.spudthepiper.co.uk
Profile:	Award Winning Piper - For over 15 years Spud has had the pleasure of providing professional bagpiper musical entertainment at a number of special events across the world, including high profile conferences, business events, traditional highland weddings. He is known just as much for his personality as he is his piping skills.
Rates:	Every booking is unique - rates available on request

Company:	Speyside Heather Centre
Lead Contact:	Craig or Iain
Email:	info@speysidecentre.com
Website:	www.speysidecentre.com
Profile:	A brand new purpose built visitor centre combines a gift shop, garden centre, peat reek visitor experience (opens late 2021,) garden centre and restaurant. Famed for its cloutie dumplings the restaurant seats up to 100 and a private dining area for up to 50 guests. The perfect stop off for groups, plenty of coach parking available.
Rates:	Rates are available on request

Local Supplier Profiles and Rate Card

Company:	Rothiemurchus
Lead Contact:	Angharad Gronbach
Email:	groups@rothie.net
Website:	www.rothiemurchus.net
Profile:	<p>Step into traditional Highland estate life in one of the most picturesque spots in Scotland.</p> <p>Owned and cared for by the Grant family for over 500 years, Rothiemurchus is the jewel of the Cairngorms National Park and has been recognized throughout history as a special place for its beauty, magnificent pine forests and abundant wildlife. David Attenburgh has described Rothiemurchus as 'one of the glories of Wild Scotland'.</p> <p>We can tailor our experiences to meet the needs of small groups and individuals. You may choose to include the services of one of our expert Rangers who can accompany clients and explain how Rothiemurchus has held on to its traditions and how, with care, it has adapted to ensure the survival of the forest and wildlife, giving you an insight into the special relationship between the people and the natural environment. Few places can demonstrate such care for its natural heritage.</p> <p>We have a vast array of activities to suit almost every guest that will enable them to enjoy this very special place. Our activities include, but are not limited to:</p> <ul style="list-style-type: none"> - Clay Shooting - Quad Bike Treks - Hairy Coo Safari - Feed the Deer - Mini Highland Games - Fishing - Landrover Tours - Pony Trekking - Forest to Fork stalking experience - River adventures including canoeing, gorge walking and SUP <p>Rothiemurchus provides a snapshot of traditional Highland estate life amongst the ancient forests and mountains to experience wild Scotland in its glory.</p>
Rates:	<p>2022 Travel Trade</p> <p>Hairy Coo Safari: FIT £15 per person / coaches from £400 Feed the Deer: FIT £15 per person / coaches from £400 Clay Shoot: Silver Experience £52 per person</p> <p>Our travel trade itineraries are bespoke and tailored to our clients individual needs, please therefore contact Rothiemurchus (groups@rothie.net) to discuss your programme and for a full quote.</p>

Local Supplier Profiles and Rate Card

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Lead Contact:	Tamasina Cassidy																																																												
Email:	enquiries@rowantreehotel.com																																																												
Website:	https://rowantreehotel.com/																																																												
Profile:	<p>The Rowan Tree Hotel is in a delightful rural location overlooking Loch Alvie, which is only a short walk away. The hotel is a great base for exploring the surrounding area and the popular destination of Aviemore is a 3 mile drive north, in the heart of the scenically stunning Cairngorms National Park.</p> <p>There is no mistaking that you are in the heart of the glorious Scottish Highlands yet you could be excused for thinking that you were in your own little private country home for a while. On our doorstep lie all the attractions for which the Cairngorm Highlands of Scotland and especially, the Aviemore area, are rightly famous. Our easy to reach, central location means that you don't spend hours at the wheel, allowing you to pack more in to your day.</p>																																																												
Rates:	<p style="text-align: center;">Min 2 night stay April 2021 - 31st Oct 2021</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-bottom: 20px;"> <thead> <tr> <th>Number of Rooms</th> <th>2 Night Minimum</th> <th>Net Rate Per Room £</th> <th>Net Rate Single Occ £</th> <th>Rack Rate £</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">2</td> <td style="text-align: center;">Twin</td> <td style="text-align: center;">108.90</td> <td style="text-align: center;">108.90</td> <td style="text-align: center;">121</td> </tr> <tr> <td style="text-align: center;">2</td> <td style="text-align: center;">Double</td> <td style="text-align: center;">104.40</td> <td style="text-align: center;">91.90</td> <td style="text-align: center;">116</td> </tr> <tr> <td style="text-align: center;">1</td> <td style="text-align: center;">Super King</td> <td style="text-align: center;">117.9</td> <td style="text-align: center;">117.90</td> <td style="text-align: center;">131</td> </tr> <tr> <td style="text-align: center;">1</td> <td style="text-align: center;">Single</td> <td style="text-align: center;">68.40</td> <td style="text-align: center;">68.40</td> <td style="text-align: center;">76</td> </tr> <tr> <td style="text-align: center;">3</td> <td style="text-align: center;">King</td> <td style="text-align: center;">113.40</td> <td style="text-align: center;">103.40</td> <td style="text-align: center;">126</td> </tr> </tbody> </table> <p style="text-align: center;">Nov 2021 - 31st March 2022*</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th>Number of Rooms</th> <th>Type</th> <th>Net Rate Per Room £</th> <th>Net Rate Single Occ £</th> <th>EBO £</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">2</td> <td style="text-align: center;">Twin</td> <td style="text-align: center;">93.50</td> <td style="text-align: center;">110.00</td> <td style="text-align: center;">84.15</td> </tr> <tr> <td style="text-align: center;">3</td> <td style="text-align: center;">Double</td> <td style="text-align: center;">93.50</td> <td style="text-align: center;">130.00</td> <td style="text-align: center;">84.15</td> </tr> <tr> <td style="text-align: center;">1</td> <td style="text-align: center;">Super King</td> <td style="text-align: center;">110.50</td> <td style="text-align: center;">130.00</td> <td style="text-align: center;">99.45</td> </tr> <tr> <td style="text-align: center;">1</td> <td style="text-align: center;">Single</td> <td style="text-align: center;">59.50</td> <td style="text-align: center;">70.00</td> <td style="text-align: center;">53.55</td> </tr> <tr> <td style="text-align: center;">3</td> <td style="text-align: center;">King</td> <td style="text-align: center;">97.75</td> <td style="text-align: center;">115.00</td> <td style="text-align: center;">87.95</td> </tr> </tbody> </table> <p>* - 3 night minimum stay for New Years Eve included Gala dinner on New Years Eve and Dinner bed and breakfast - rates available on request</p> <p>Exclusive early booking offer - book a 3 night stay 6 weeks in advance and get 10% discount off the rates in Winter, (excludes Christmas and New Year</p>	Number of Rooms	2 Night Minimum	Net Rate Per Room £	Net Rate Single Occ £	Rack Rate £	2	Twin	108.90	108.90	121	2	Double	104.40	91.90	116	1	Super King	117.9	117.90	131	1	Single	68.40	68.40	76	3	King	113.40	103.40	126	Number of Rooms	Type	Net Rate Per Room £	Net Rate Single Occ £	EBO £	2	Twin	93.50	110.00	84.15	3	Double	93.50	130.00	84.15	1	Super King	110.50	130.00	99.45	1	Single	59.50	70.00	53.55	3	King	97.75	115.00	87.95
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Local Supplier Profiles and Rate Card

Company:	The Grant Arms Hotel
Lead Contact:	Marion Muller
Email:	marion@grantarmshotel.com
Website:	www.grantarmshotel.com
Profile:	4* Hotel and 1 AA Rosette for the Restaurant. Wildlife and Bird Watching Hotel but also very experienced in accommodating tours and groups from the international but also domestic market.
Rates:	Tours/Groups 2022/2023: DB&B £89 pppn sharing a double/twin. £42.50 single supplement F.I.T: B&B from £67 per person per night ½ twin/double, £42.50 single supplement.

Company:	Glen Clova Hotel & Luxury Lodges
Lead Contact:	Mhairi Preston
Email:	marketing@clova.com
Website:	www.clova.com
Profile:	At the southern edge of the Cairngorms National Park, you'll find the 4* rated Glen Clova Hotel. The hotel has 18 elegant bedrooms and also 9 luxury lodges- each with their own private hot tub. There is a warm and inviting bar serving a wide range of local craft beers, gins and whiskies and our chefs create a range of traditional and innovative dishes using locally sourced seasonal ingredients in our restaurant. The scenery around the hotel is breath-taking and is a perfect location for cyclists, walkers, climbers, photographers and wildlife enthusiasts. A warm welcome and Scottish hospitality is guaranteed.
Rates:	Commission: 10% commission payable for all bookings through the CBP Travel Trade website.

Company:	The Fife Arms
Lead Contact:	Vivienne Willison
Email:	Vivienne.willison@thefifearms.com
Website:	www.fifearms.com
Profile:	The Fife Arms Is A Luxury Historic Hotel In The Heart Of The Scottish Highlands. Explore The Wide Open Spaces Of Our Remote Highland Location. 46 Individual Guestrooms & suites decorated to tell the many stories of Braemar.
Rates:	Commission paid on BAR, prices start from £350

Company:	The Spey Bed & Breakfast and the Spey Apartment
Lead Contact:	Anne MacDonald
Email:	info@thespey.co.uk
Website:	www.thespey.co.uk
Profile:	<p>The Spey is a multi-award-winning accommodation, offering a 'Touch of luxury and a homely Highland Welcome' in a spacious property with a contemporary modern feel. Our 5 rooms are named after Clans with links to us through family and location. Opened in April 2018, in 2019, we won 'Scotland's Hidden Gem' and were finalists in the Highlands & Islands Tourism Awards and in 2020 won Contemporary B&B of the Year - Scottish Highlands along with a Customer Service Excellence Award 2020. Our breakfasts set you up for the day, with the varied menu choice.</p> <p>For 2021 we have added the Spey Apartment to our portfolio, this one-bedroom self-contained apartment is attached to the Bed & Breakfast it has its own off-road parking, private entrance and small rear patio, full kitchen, bathroom, double bedroom and lounge, for guests, looking for a longer break and more privacy.</p> <p>We provide a personal service to all our guests in a quiet and beautiful small town, and are in an excellent location for touring the Highlands, with history, heritage, golf, walks, castles and Whisky all on our doorstep.</p>
Travel Trade Rates:	<p>Bed & Breakfast Rates: Our 5 rooms are all en-suite and 4 rooms are larger than most in the area. 2021 and 2022 rates which include breakfast</p> <ul style="list-style-type: none"> • smaller twin room £105 per night • twin room £110 per night • Double room £120 per night • Kingsize Room £135 per night • Kingsize Room £135 per night <p>SURCHARGES: All rooms between 1/5/21 and 24/9/21 and 1/5/22 and 30/9/22 have a £15 surcharge for ONE-night stays during these dates.</p> <p>DISCOUNTS: Direct booking on our website or by email has a 5% discount Groups of up to 10 who wish to occupy the whole property please email /call to discuss a discounted rate Apartment Rates: Kitchen, Bathroom, with shower, sink, w/c, double bedroom and lounge. Minimum 3-night stay up to 6-nights @ £115 per night/7-night stay @£100 per night</p> <p>DISCOUNTS: Direct booking on our website or by email has a £10 per night reduction (7 night stay same charge as 6 nights)</p>

Local Supplier Profiles and Rate Card

Company:	Scot Mountain Holidays
Lead Contact:	Rebecca Field
Email:	trade@scotmountainholidays.com
Website:	https://www.scotmountainholidays.com
Profile:	<p>The what, how and why of Scot Mountain Holidays</p> <p>We provide personally chosen unique hiking and mountain biking experiences in the Highlands of Scotland. Our feature trips include packhorse support hiking and wild camping trips. Our guests stay as a family in a carefully selected property at the centre of their walking experience. We work as a family unit to create a friendly and supportive experience where we all enjoy good food and good company together.</p> <p>Many of our guests choose to return year after year, and some make multiple visits within the year. It's all about creating a connection so we can all make new memories together while enjoying the outdoor environment. For us, experiences in the outdoors shared with others have always created longer lasting memories - this is what we're trying to create for others.</p> <p>We offer a range of active holidays from high mountain walking to family multi-activity adventures. Trips can be tailored to individual requirements or guests can join a set departure. Please contact us directly to discuss your requirements.</p>
Rates:	All prices for guided adventures per website include 20% trade commission

Company:	The Boat Country Inn
Lead Contact:	
Email:	reservations@boathotel.co.uk info@boathotel.co.uk
Website:	www.boathotel.co.uk
Profile:	In Boat of Garten, 5mn from Aviemore, a country pub & restaurant with 34 bedrooms rooms oozing rural charm and rustic character. Our picturesque surroundings in the heart of the Cairngorms provides the perfect backdrop .
FIT Rates:	2021 April £69.00 May £76.00 June £88.00 July £114.00 August £122.00 September £114.00 October £73.00 November £49.00 December £49.00