

design your stay in

# Scotland's Tay Country

*Taycountry.uk/traveltrade*

## LOCAL SUPPLIER INFORMATION PACK

### PERTSHIRE

Company:	<b>Beyond Adventure</b>
Lead Contact:	Ross Dempster
Email:	Ross@beyondadventure.co.uk
Website:	www.beyondadventure.co.uk
Profile:	Beyond Adventure is a specialist outdoor activity company based in Aberfeldy, Perthshire. They are passionate about facilitating people's learning journey using the outdoors. This can be through coaching in kayaks, canoes or paddle boards, an introduction to the beauty of expeditioning through the wilderness or helping your team achieve a unique challenge.
Rates:	<p>Beyond Adventure offers 15% off the below rates to be either kept as a commission or passed on as a discount to your clients.</p> <p>Adventure Activity Half Days - £45/ person Includes - Canoeing, kayaking, paddleboard or gorge walking Minimum number – 4 Maximum number - 83 hours starting at either 0930 or 1330</p> <p>Full Day Explorer Days - £65/ person Includes - Canoeing , kayaking or paddleboarding Minimum - 4Maximum - 8 6 hours starting at 1000</p> <p>Full Day Activity Tours - £80/ person Includes Paddle board and Whisky Tour Minimum - 4Maximum – 8 Full Day - Paddle boarding 0930 – 1230 Lunch 1300 – 1400 Whisky Tour 1400 – 1500</p>

Company:	<b>Dewar's Aberfeldy Distillery</b>
Lead Contact:	Amy Dobson
Email:	<a href="mailto:adobson@bacardi.com">adobson@bacardi.com</a>
Website:	<a href="http://www.dewarsaberfeldydistillery.com">www.dewarsaberfeldydistillery.com</a>
Profile:	Nestled in the heart of the Scottish Highlands, Dewar's Aberfeldy whisky Distillery is the only distillery built by the Dewar family. As the home of Dewar's blended Scotch whisky, the distillery offers memorable and engaging experiences to visitors from across the globe. Dewar's Aberfeldy Distillery is based on the key tourism route just 20 minutes from Pitlochry, and just 1 hour 30 minutes from Edinburgh and Glasgow.
Rates:	<p>Aberfeldy tour: £9.45 adults, £7.65 concessions, £4.05 children Cask tasting tour: £16.20 adults Connoisseur tour: £25.20 adults</p>

## Local Supplier Profiles and Rate Card

Company:	<b>The Scottish Crannog Centre</b>
Lead Contact:	Rich Hiden
Email:	<a href="mailto:bookings@crannog.co.uk/rich@crannog.co.uk">bookings@crannog.co.uk/rich@crannog.co.uk</a>
Website:	<a href="http://www.crannog.co.uk">www.crannog.co.uk</a>
Profile:	A National Museum focused around reconstructing and immersing visitors in the iron age and life of these people who lived on crannogs 2500 years ago. Guided tours, evening visits, private tours, workshops and events all available.
Rates:	Adults - £9.00, Child - £6.50, Concession - £8.00

Company:	<b>Willowgate Activity Centre</b>
Lead Contact:	Adam Burns
Email:	<a href="mailto:Adam.burns@willowgateactivitycentre.co.uk">Adam.burns@willowgateactivitycentre.co.uk</a>
Website:	<a href="http://www.willowgateactivitycentre.co.uk">www.willowgateactivitycentre.co.uk</a>
Profile:	Willowgate is based just 3 minutes' drive from Perth City Centre and offers a range of activities from Guided Kayak tours on the River Tay to traditional highland games, Archery and Stand Up Paddleboarding. If your looking for something a bit more relaxed why not join us on a guided walk up Kinnoull Hill enjoying a whiskey and chocolate tasting at the top from a local distillery.
Rates:	Half day activity rates from £30pp Full Day activity Rates from £45pp

Company:	<b>Highland Safaris</b>																																													
Lead Contact:	Donald & Julie Riddell																																													
Email:	<a href="mailto:info@highlandsafaris.net">info@highlandsafaris.net</a>																																													
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Profile:	<p><b>Highland Safaris</b> - winner of the 'Best Visitor Experience' in Scotland combines the Red Deer Centre with our award-winning exhilarating 4x4 off road Safaris, inspiring walking and biking activities, Perthshire's only Gold and Gem Panning Centre and exciting boat trips on Loch Tay. Don't miss the fabulous and delicious Highland Safaris Café set in a unique and stunning location as well as our Highland Safaris shop filled with unusual and exciting gifts. A truly authentic discovery of everything that makes Highland Safaris an exceptional destination.</p>																																													
Rates:	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">GROUP &amp; FIT PRODUCTS</th> <th style="text-align: center;">PAX</th> <th style="text-align: center;">TOUR DURATION</th> <th style="text-align: center;">PUBLIC RATE</th> <th style="text-align: center;">TRADE RATE</th> <th style="text-align: center;">DEPARTURE TIMES</th> </tr> </thead> <tbody> <tr> <td rowspan="2"><b>Forest Safari</b> - our shortest Award-Winning Safari to heights of up to 2000`</td> <td style="text-align: center;">2 to</td> <td style="text-align: center;">1 1/2 hrs</td> <td style="text-align: center;">£30.00/Adult</td> <td style="text-align: center;">£25.50/Adult</td> <td style="text-align: center;">0930 1115</td> </tr> <tr> <td style="text-align: center;">49</td> <td></td> <td style="text-align: center;">£17.50/Child</td> <td style="text-align: center;">£15.00/Child</td> <td style="text-align: center;">1330 1515</td> </tr> <tr> <td rowspan="3"><b>Mountain Safari</b> - Award Winning Ranger led Safari including hot drinks, whisky dram and Highland shortbread in our mountain bothy</td> <td style="text-align: center;">2 to</td> <td style="text-align: center;">2 1/2 hrs</td> <td style="text-align: center;">£45.00/Adult</td> <td style="text-align: center;">£38.25/Adult</td> <td style="text-align: center;">0930 1330</td> </tr> <tr> <td style="text-align: center;">49</td> <td></td> <td style="text-align: center;">£30.00/Teen</td> <td style="text-align: center;">£25.50/Teen</td> <td></td> </tr> <tr> <td></td> <td></td> <td style="text-align: center;">£25.00/Child</td> <td style="text-align: center;">£21.25/ Child</td> <td></td> </tr> <tr> <td><b>Mountain Safari Trek</b> with delicious picnic lunch in our Mountain Bothy or Hill Top Marquee. Choose from our Ghillies picnic or upgrade to our `Taste of Scotland` sharing platter</td> <td style="text-align: center;">2 to</td> <td style="text-align: center;">1/2 day</td> <td style="text-align: center;">£80.00/Adult</td> <td style="text-align: center;">£68.00/Adult</td> <td style="text-align: center;">0930 1230</td> </tr> <tr> <td></td> <td style="text-align: center;">60</td> <td></td> <td style="text-align: center;">£45.00/Child</td> <td style="text-align: center;">£38.25/ Child</td> <td></td> </tr> </tbody> </table>	GROUP & FIT PRODUCTS	PAX	TOUR DURATION	PUBLIC RATE	TRADE RATE	DEPARTURE TIMES	<b>Forest Safari</b> - our shortest Award-Winning Safari to heights of up to 2000`	2 to	1 1/2 hrs	£30.00/Adult	£25.50/Adult	0930 1115	49		£17.50/Child	£15.00/Child	1330 1515	<b>Mountain Safari</b> - Award Winning Ranger led Safari including hot drinks, whisky dram and Highland shortbread in our mountain bothy	2 to	2 1/2 hrs	£45.00/Adult	£38.25/Adult	0930 1330	49		£30.00/Teen	£25.50/Teen				£25.00/Child	£21.25/ Child		<b>Mountain Safari Trek</b> with delicious picnic lunch in our Mountain Bothy or Hill Top Marquee. Choose from our Ghillies picnic or upgrade to our `Taste of Scotland` sharing platter	2 to	1/2 day	£80.00/Adult	£68.00/Adult	0930 1230		60		£45.00/Child	£38.25/ Child	
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## Local Supplier Profiles and Rate Card

<p><b>Private Charter Land Rover Safari -</b> Exclusive personalised adventure including hot drinks, whisky dram and highland shortbread. Why not add a delicious picnic and extra time? (Min 2 Adults)</p>	2 to 49	2 1/2 hrs	£95.00/Adult £55.00/extra adult £35.00/child	£80.75Adult £47.00/extra adult £30.00/child	0930 1330 or 1230hrs if Combo extra. Cost £90/total
<p><b>Red Deer Centre -</b> A close up encounter with our Red Deer &amp; Barn Owl – not to be missed!</p>	2 to 49	1 hr	£12.00 £5.50/child	£10.20 £4.70/child	1000 1200 1400
<p><b>Mountain Safari with Red Deer Centre -</b> Our bestselling experience combo</p>	2 to 49	2-3 hrs	£42.00	£35.70	0930 1100
<p><b>Drop at the Top Mountain Bike Safaris -</b> Let us take you to the top, self-guided, includes bike hire and map</p>	2 to 24	From 3 hrs	£47.50	£40.50	0930 1115
<p><b>Drop at the Top Walking Safaris -</b> We take you to the top, walk self-guided</p>	2 to 24	From 3 hrs	From £20.00	From £17.00	0930 1115
<p><b>Gold &amp; Gem Panning -</b> Search for gold and gemstones in our all-weather water flume</p>	2 to 49	N/A	£5.00	£4.25	N/A
<p><b>Loch Tay Safaris</b> Explore the water Discover the Story Cruise the loch in our cabin 12 seater Rib See <a href="http://www.lochtaysafaris.net">www.lochtaysafaris.net</a></p>	2-24	1 1/2 hours	£35.00	£29.75	1000 1200 1400

Company:	<b>The Angus Hotel, Blairgowrie</b>
Lead Contact:	Brian Robinson
Email:	<a href="mailto:manager@theangushotel.com">manager@theangushotel.com</a>
Website:	<a href="http://www.theangushotel.com">www.theangushotel.com</a>
Profile:	Set in the heart of Blairgowrie, this family owned, and managed traditional Highland coaching inn has 89 guest rooms. A traditional hotel welcome awaits yet the Angus has more modern aspects such as the swimming pool and stylish bedrooms. More recently there has been a complete redesign of the ballroom into a large modern and airy dining room with access to an outdoor terrace, as well as the addition of state-of-the-art self-check in kiosks. The Angus Hotel is dog friendly and really green conscious and even produces all its own energy. The local area has plenty on offer, especially outdoors and is ideal for highland explorers or groups traveling around Scotland, walkers or hikers, golf and cycling enthusiasts and leisure break lovers with all the great retail opportunities, plus castles and distilleries to visit close by.
Rates:	From £59

## Local Supplier Profiles and Rate Card

<b>Company:</b>	<b>The Black Watch Castle and Museum</b>												
<b>Lead Contact:</b>	Leonor Blackhall												
<b>Email:</b>	leonor@theblackwatch.co.uk												
<b>Website:</b>	www.theblackwatch.co.uk												
<b>Profile:</b>	<p>The Black Watch Castle and Museum is a 5 star multi-award winning visitor attraction located in the beautiful city of Perth, Scotland. The venue comprises of The Black Watch Museum, Castle Cafe and Gift Shop. We also run a varied calendar of events for all ages.</p> <p>The Black Watch Museum is housed within the historic Balhousie Castle, the origins of which are said to date back to the 12th century. A visit to the ancestral Home of The Black Watch brings the history of Scotland’s oldest Highland Regiment’s to life, through artefacts, paintings, photographs, personal stories and interactive displays.</p> <p>The Castle Cafe provides an informal dining experience with professional, friendly table service. Our seasonal menu offers an appealing selection of meals, snacks, soups, desserts and afternoon tea created with quality ingredients of local provenance.</p> <p>The popular Castle Gift Shop showcases a lovely range of quality gifts, regimental memorabilia and branded products with an emphasis on providing an enjoyable shopping experience within a Scottish Castle.</p> <p>This distinguished venue is a unique and compelling location which can also host weddings, offer private dining, exclusive use of the Castle, group and bespoke tours.</p> <p>We look forward to welcoming you to the Home of The Black Watch.</p>												
<b>Rates:</b>	<table style="width: 100%; border: none;"> <tr> <td style="width: 50%;">FIT rates</td> <td style="width: 50%;">FIT rates Tours</td> </tr> <tr> <td>Adult £9.00</td> <td>Adult £16.00</td> </tr> <tr> <td>Concession £6.90</td> <td>Concession £12.50</td> </tr> <tr> <td>Child (under 5) £3.70</td> <td>Child (under 5) free</td> </tr> <tr> <td>Child (5-15) £3.70</td> <td>Child (5-15) £7.50</td> </tr> <tr> <td>Family £21.00</td> <td>Family £40.00</td> </tr> </table> <p><b>Group Experiences</b>          Highlight Tour (30 minutes) - £11.00 per person          Black Watch Story Tour (60 minutes) - £16.00 per person          Bespoke Tour (60 minutes) - £25.00 per person          Tea and Tales Tour (45 minutes) followed by cream tea - £25.00 per person</p> <p><b>Food and Drink Packages</b>          Tea, coffee and shortbread - £5.99 per person          Soup and sandwich - £2.00 per person          Two course lunch - from £17.00 per person          Afternoon Tea - £16.95 per person</p> <p>Minimum number 6   Maximum numbers 50          5% discount for groups over 20          10% discount for groups over 40</p>	FIT rates	FIT rates Tours	Adult £9.00	Adult £16.00	Concession £6.90	Concession £12.50	Child (under 5) £3.70	Child (under 5) free	Child (5-15) £3.70	Child (5-15) £7.50	Family £21.00	Family £40.00
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## Local Supplier Profiles and Rate Card

Company:	<b>Blair Castle and Gardens</b>
Lead Contact:	Julia Sim
Email:	<a href="mailto:julias@blair-castle.co.uk">julias@blair-castle.co.uk</a>
Website:	<a href="http://www.blair-castle.co.uk">www.blair-castle.co.uk</a>
Profile:	<p>Blair Castle is nestled in the stunning Perthshire countryside, a 90 minute drive from Edinburgh, Glasgow and Inverness, it is just off the main A9 route 7 miles north of Pitlochry. There is much to explore at Blair Castle, a 5 star visitor attraction, not only the 700 years of Scottish history across 30 rooms which showcase the finest furniture, porcelain and much more but also the incredibly beautiful gardens and grounds surrounding the castle. Blair Castle is the ideal place for groups to spend time, the private coach park is within 100 yards of the castle and there is also a gift shop and restaurant to be enjoyed.</p> <p>The castle is open from April 28<sup>th</sup> 2021 5 days a week 10am – 5.30pm (Wednesday – Sunday during May) group discounts are available for groups over 12. Due to Covid restrictions we advise that all tickets are prebooked on our website which helps us control the numbers in the Castle at any one time. Our restaurant is open with limited seating indoors and extensive seating outdoors, our gardens and grounds are open to enjoy.</p>
Rates:	2022 Group rates: Adults - £13.25 House and Gardens and £6.75 for Gardens only deeper discounts available for multiple bookings and tour series. FIT rates available at 15% discount of standard entry rate. Invoice or pay as you go available.

Company:	<b>The Boathouse Kitchen &amp; Bar</b>
Lead Contact:	Sophie Mallon
Email:	<a href="mailto:sophie@mharsanta.co.uk">sophie@mharsanta.co.uk</a> or <a href="mailto:sophie@lomondleisure.co.uk">sophie@lomondleisure.co.uk</a>
Website:	<a href="http://www.lochtay-vacations.co.uk/">www.lochtay-vacations.co.uk/</a>
Profile:	<p>The Boathouse is located within the grounds of Loch Tay Highland Lodges and set in the heart of the Scottish Highlands, near the town of Killin. Situated beside the marina and overlooking the Loch, The Boathouse showcases some of the most stunning scenery in Scotland. Capacity in the main restaurant is 60, with a further 20 covers in the bar area. There is also a large outdoor dining area for groups and private events overlooking the water. Our hearty menu is inspired by the fantastic range of options Scotland has to offer. We are delighted to serve up an array of locally sourced and home cooked Scottish favourites including Shetland Island mussels, freshly landed fish and chips, The Boathouse steak pie, haggis, neeps and tatties and many other classics. The venue has access to the most fabulous outdoor seating overlooking the stunning Loch Tay and the park's marina making it the perfect spot for a bespoke summer BBQ, picnic overlooking the loch, lunch or just a few drinks. The Boathouse is open year-round and offers competitive trade rates with packages to suit all budgets. We cater for FITs, small groups, MICE groups and larger tour operators. The location is ideally suited for lunch and afternoon tea stops on route to/ from the Scottish Highlands as well as an ideal dinner venue. As a small independent business, we are very agile and can create bespoke menus to suit each client's budget. We can cater for lunches, afternoon teas, outdoor dining, welcome or farewell dinners.</p> <p>There is parking on site at the main reception area and down by the marina. Please note, due to extremely narrow roads, vehicles over 16 seaters will be required to park by the main reception and your guests will need to take a short 5-minute walk to the marina. If you have any guests with walking difficulties, you will need to advise us of this in advance.</p>
Rates:	2 course lunch from £13.60 / 2 course dinner from £17.75

# FIFE

Company:	<b>Teasses Estate Ltd.</b>
Lead Contact:	Giada Canderle
Email:	events@teasses.com
Website:	www.teasses.com
Profile:	<p>Teasses Estate was restored in the mid 1990s and sits proudly in the lush landscape of the Kingdom of Fife. Teasses boasts exceptionally beautiful gardens, plentiful game and fishing and fertile organic farmland. The estate is home to many of Scotland's native wildlife such as the red squirrel, brown hare, roe deer, spotted woodpecker as well as many birds of prey. Teasses overlooks the Firth of Forth and at two hundred meters above sea level is one of the highest landmarks in the East Neuk of Fife providing unrivalled views South to the Pentlands, West to the Lomonds, East to the Coast and North to the Cairngorms.</p> <p>Teasses Estate offers plentiful opportunities to experience the authentic Scottish Country Life. Our product range includes fantastic garden tours, expertly run country pursuits (driven shoot, simulated shoot, clay pigeon shooting and fishing), as well as a huge wealth of wildlife sighting opportunities. We can also provide self-catering accommodation on site at Hall Teasses, as well as offering event space.</p> <p>Possibilities at Teasses are plentiful and we can work with you to create a package which is tailored to your clients' needs – do get in touch a</p>
Rates:	Rates from £5.00-£220.00 // POA and depending on activity

Company:	<b>Fairmont St Andrews</b>
Lead Contact:	Stewart Elder, Director of Sales
Email:	Standrews.scotland@fairmont.com
Website:	www.fairmont.com/standrews
Profile:	<p>A luxury 5 star resort, set on 520 acres overlooking the historic town of St Andrews and the East coastline of Fife. The 211 guestrooms all have stunning views of the surrounding landscape, whether overlooking the championship golf courses, the vast resort grounds or the backdrop of the North Sea and the medieval town of St Andrews. Between the wealth of activities and attractions, relax at the Fairmont Spa with locally-themed treatments, or take to the two championship golf courses. Gourmet dining experiences will please every palate, with options including St Andrews Bar &amp; Grill for local seafood and Scottish steak or Savoy Afternoon Tea in the Atrium Lounge.</p>
Rates:	£249.00 to £469.00 B&B seasonally

Company:	<b>Kingsbarns Distillery</b>
Lead Contact:	Michael van der Veen
Email:	Michael@kingsbarnsdistillery.com
Website:	www.kingsbarnsdistillery.com
Profile:	<p>Conveniently located close to the home of golf, St Andrews, the Kingsbarns Distillery and Visitor Centre sits in a charming 18th century farm steading and features an exhibition, whisky and gin distillery tours, tastings, shop and cafe with outdoor seating area. Open 7 days.</p>
Rates:	Group rates on request.

## Local Supplier Profiles and Rate Card

Company:	<b>Tayport Distillery</b>
Lead Contact:	Kecia McDougall
Email:	Kecia@tayportdistillery.com
Website:	www.tayportdistillery.com
Profile:	Tayport Distillery is a premium craft distillery producing a range of spirits including vodka, gin, liqueurs and eau de vie. The distillery is family owned and operated, they create their own unique base spirit from malted barley. Born out of a love for Scottish produce, Tayport Distillery embarked on their journey developing Scotland's first Eau de Vie. Eau de Vie is a spirit with fruit and they took advantage of the delicious fruit available on their doorstep. You can visit Tayport Distillery for a tour and tasting and witness the entire process of making alcohol. Tayport's tours and tastings are intimate and bespoke experiences designed to bring visitors into the world of premium craft spirits. Walking you through the process of how they create their craft spirits, smelling, sampling and enjoying the ambience - all from within the heart of the distillery.
Rates:	£15-50

Company:	<b>Knockhill Racing Circuit</b>
Lead Contact:	Stuart Gray
Email:	stuartg@knockhill.co.uk
Website:	www.knockhill.com
Profile:	Knockhill Racing Circuit is Scotland's National Motorsport Centre and is located 5 minutes north of Dunfermline in Fife, just 30 minutes from Edinburgh and under an hour from Glasgow. Open all year round, we host Driving Experiences for individuals and groups alike with a wide variety of vehicles including Formula race cars, Rally cars, Ferrari, Aston Martin and Jaguar E Type and well as karting, Groups from 5 to 100 can easily be facilitated with a unique mix of memorable driving experiences, on site catering and conference facilities.  Motorsport events for cars and bikes are hosting on at weekends from April to October including the British Touring Cars and Superbikes with crowds ranging from 500 to 15 000.
Rates:	Driving Experiences from £50 to £300, Corporate group visits from £100 to £500pp plus vat

Company:	<b>University of St Andrews</b>
Lead Contact:	Kerry Watson
Email:	kerrywatson@st-andrews.ac.uk
Website:	ace.st-andrews.ac.uk
Profile:	The University of St Andrews offers affordable group and leisure accommodation throughout the summer. Within easy walking distance of the Old Course and town, guests can enjoy a stroll round the historic buildings, the wonderful coastline, or sample some of the excellent local produce and international cuisine from a wide range of bars, restaurants and cafes. Our 3star campus superior accommodation includes en suite double rooms with B&B &DBB available at both Agnes Blackadder Hall and David Russell Apartments. Each apartment has 5 en suite double rooms and a kitchen diner area, so apartments can also be booked for self-catering. Our standard residences have twin and single rooms with shared facilities on B&B and DBB packages. David Russell and Agnes Blackadder also have free parking for coaches and wifi is free in all residences. The University also offers a range of historical and modern unique venues for private dining, conferences, meetings and events.
Rates:	Superior B&B – Single £55.20, Double £73.20 Twin/Family (two double beds) £99.60 Superior DBB – Single £68.40, Double £99.60, Twin/Family (two double beds) £26.00 Standard B&B – Single £43.20, Twin £64.80 Standard DBB – Single £56.40, Twin £91.20



Find out more about the 'We're good to go' scheme and businesses registered:

<https://goodtogo.visitbritain.com/discover>

<https://www.visitscotland.com/about/practical-information/good-to-go-scheme/>